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# **Risk and Extensive Form Games**

## Mixed vs. Behavior Strategies

A mixed strategy is a probability distribution over strategies in the normal form

A behavior strategy gives conditional probabilities of acting at information sets

## **Behavior vs. Mixed Strategy Example**



|       | UU(.08) | UD(.02) | DU(.72) | DD(.18) |
|-------|---------|---------|---------|---------|
| u(.3) | 1,1     | 1,1     | 2,2     | 2,2     |
| d(.7) | 3,3     | 4,4     | 3,3     | 4,4     |
|       | (.06)   | (.04)   | (.74)   | (.16)   |

Pr(U|u)=Pr(UU)+pr(UD)=0.1Pr(U|d)=Pr(UU)+pr(DU)=0.8

For practical purposes mixed and behavior strategies are the same



Add an additional player "Nature" with random moves

Example: Chain Store in declining industry



#### **Decision Analysis**

To drill for oil or not to drill for oil? Cost \$100,000.

How much will you pay for a geological survey before drilling?

Value of Oil: \$0 (dry) with probability 50% \$300,000 with probability 50%

The survey has a 10% error rate

No risk aversion

#### **Expected Revenue After the Test**

$$pr(dry|+) = \frac{pr(+|dry)pr(dry)}{pr(+)} = \frac{.1 \times .5}{.5} = .1$$

expected revenue given +

.1x0 + .9x300 = 270

expected revenue given -

.1x300 + .9x0 = 30

## **Dynamic Programming Analysis**









drill or survey; survey if 85 - x > 50 or x < 35