# Conflict, Evolution, Hegemony, and the Power of the State

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## Introduction

- game theory: many possible equilibria
- interpretation: many possible stable social norms or institutions
- observation: there is a wide array of different institutions both across space and time
- political systems: from relatively autocratic (exclusive) to democratic (inclusive)
- what does evolutionary game theory tell us about the relative likelihood of these institutions?
  - are efficient institutions more likely than others?
  - if not efficient then what?

## **Conflict Driven Evolution**

- Ely (and some others) show how voluntary migration evolves to efficiency
- historically institutional success has not been through voluntary immigration into the arms of welcoming neighbors
- people and institutions have generally spread through invasion and conflict
- institutional change most often in the aftermath of the disruption caused by warfare and other conflicts
- which institutions are likely to be long-lived when evolution is driven by conflict?

## **Evolution Driven by Conflict**

- long-run favors institutions that maximize state power
- inefficiently high taxes, state power, exclusiveness, earnings of state officials, low welfare, earnings of producers
- tendency towards long periods of hegemony broken by shorter periods of conflict between competing - and possibly more efficient - states

## Some Facts About Hegemony

- China: 2,234 years from 221 BCE hegemony roughly 72% of time, five interregna
- Egypt: 1,617 years from 2686 BCE hegemonic state 87% of time, two interregna
- Persia: 1,201 years from 550 BCE hegemony 84% of time, two interregna
- England: 947 years from 1066 CE hegemony 100% of time
- Roman Empire: 422 years from 27 BCE hegemony 100% of time
- Eastern Roman Empire: 429 years from 395 CE hegemony 100% of time
- Ottoman Empire: 304 years from 1517 CE hegemony 100% of time

Remark: in 0 CE 90% of world population in Eurasia/North Africa

# **Exceptions**

#### • India

• continental Europe post Roman Empire

evolutionary theory: more outside influence, less hegemony

- Europe: Scandinavia 5%, England 8%
- India: Central Asia 5%
- China: Mongolia less than 0.5%

## **Central Economic Issue for Model**

- why do state officials produce "swords"? Why don't they collude to steal all the taxes for their own consumption ("jewelry")?
- our answer: they need the swords to collect the taxes to pay for their jewelry
- external use of state power largely incidental

institutional issue: can state power be used to collect taxes?

- in democracy many checks and balances
- in autocracy few

model institutional differences by ability to use state power to collect taxes

# A Static Example

state officials i = O, choose state power  $a^O \in [0, 1]$ , collusive group, moves first

producers i = P, choose effort  $a^P \in [0, 1]$ , representative individual, move second

institutions described by exclusiveness parameter  $\chi \in [0, 1]$ , fixed in short run, but subject to evolutionary pressures

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tax power: b = \chi a^O
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tax rate: \overline{\tau} \equiv \min\{1, \tau b\}
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 $\tau>1$  a technological parameter

#### **Preferences and Equilibrium**

producers

$$u^{P} = (1 - \overline{\tau})a^{P} - [ca^{P} + (1/2)(1 - c)(a^{P})^{2}] + \gamma a^{O} \quad 0 < c < 1$$

normalized so that the marginal cost of a unit of effort is  $\gamma$  measures usefulness of state power in providing public goods

state officials residual claimants

$$u^O = \overline{\tau}a^P - a^O$$

can be negative for simplicity

action profile  $(a^P, a^O)$  an *equilibrium* if incentive constraints for both players satisfied

#### **Taxes and Profits**

#### tax-revenue function

$$G(b) = \tau b \left[ 1 - \frac{\overline{\tau}}{1-c} \right]$$

#### profit function of producers

$$\Pi(b) = G(b) + u^P - \gamma a^O = G(b) + \frac{1-c}{2} \left[ 1 - \frac{\overline{\tau}}{1-c} \right]^2$$
  
welfare  $W(b) = u^P + u^O = \Pi(b) - (1-\gamma)a^O$   
utility of state officials  $G(b) - a^O$ 

## **Proper Economies**

$$G(b) = 0$$
 at  $b = 0$  and for  $b \ge \overline{b} \equiv (1 - c)/\tau$ 

for  $0 \le b \le \overline{b}$ 

G(b) twice continuously differentiable with G''(b) < 0

G'(0) > 1 since  $\tau > 1$ 

G'(b) + bG''(b) decreasing

 $\Pi(b)$  twice continuously differentiable, decreasing

 $\Pi''(b) < 0$ 

 $\Pi(b) - G(b)$  decreasing

for  $b \geq \overline{b} \ \Pi(b) = 0$ 

## Institutions, State Power and Welfare

**Theorem:** In a proper economy there is a unique equilibrium level of state power  $a^O(\chi)$ , and it is single peaked in  $\chi$ ; so there is a unique argmax  $\chi^* > 0$ . There is a unique welfare maximizing level of exclusivity  $\hat{\chi}$ , and  $\hat{\chi} \leq \chi^*$ . There is a  $\overline{\gamma} \geq 1$  such that if  $\gamma \leq \overline{\gamma}$  then  $\hat{\chi} < \chi^*$ .

state power maximization leads to greater exclusiveness than welfare maximization

**Theorem:** in a proper economy profits  $\Pi(\chi a^O(\chi))$  are decreasing in  $\chi$ , while tax revenues  $G(\chi a^O(\chi))$ , tax power  $\chi a^O(\chi)$ , and the utility of state officials  $u^O(\chi, a^O(\chi))$  are all increasing in  $\chi$ . For  $\chi \ge \hat{\chi}$  producer utility is decreasing in  $\chi$  and if  $\gamma < 1$  so is welfare. If  $\gamma \ge 1$  the welfare is decreasing for  $\hat{\chi} \le \chi \le \chi^*$ .

greater exclusiveness means higher extractiveness in the sense of Acemoglu and Robinson

## **Dynamics with Two Societies**

two societies, both proper economies, constrained to choose equilibrium action profiles, same technology, differ only in inclusiveness  $\chi$ 

societies j = 1, 2 compete over an integral number L units of land

constant returns to scale in land

 $a_j^O > 0$  units of state power per unit of land,  $a_1^O \leq a_2^O$ 

time t society j controls integral number  $L_{tj} \ge 0$  units of land where  $L_{1t} + L_{2t} = L$ 

## **Markovian Dynamics**

state variable  $L_{1t}$ 

transition probabilities determined by conflict resolution function

conflict may result in one of the two societies losing a unit of land to the other:  $|L_{jt+1} - L_{jt}| \le 1$ , loss of a unit of land called *disruption* 

conflict resolution probabilities depends on power of the two societies aggregate state power as  $L_{jt}a_j^O$ 

probability of disruption depends on force ratio

$$\phi_{jt} = \frac{A_0 + L_{jt} a_j^O}{A_0 + L_{-jt} a_{-j}^O}$$

 $A_0 > 0$  strength of outside forces safe behind geographical barriers, equally disruptive towards both societies

#### **Transition Probabilities with Threshold**

0 a fixed number $<math>\epsilon > 0$  measures "how small is small" threshold  $\underline{\phi} > 1$ resistance:  $r_{jt} = \max\{0, \phi_{jt} - \underline{\phi}\}$ disruption probability:  $\pi_{jt} = p\epsilon^{r_{jt}}$ force ratio  $\phi_{jt}$ 

- below threshold  $\phi$  probability of disruption is p
- above threshold  $\phi$  probability of disruption decreasing in  $\phi_{jt}$

simplify the computations: assume threshold such that a society with even L - 1 units of land below threshold

## **Summary of Process**

society j

- no land:  $p\epsilon^{\rho_j}$  chance of getting one unit
- at least one unit of land, but not hegemony: *p* of getting another unit *p* chance of losing one
- hegemony  $p\epsilon^{\rho_{-j}}$  chance of losing one

## No Noise

 $\epsilon = 0$ 

hegemonic states  $L_1 = L$  or  $L_1 = 0$  are absorbing

non-hegemonic states  $0 < L_1 < L$  transient

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in the long-run a hegemony
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initial condition uniform over  $L_1$ , each society has an equal chance of having the long-run hegemony

## With Noise

 $\epsilon > 0$  all states are positively recurrent so a unique stationary probability distribution representing the frequency with which each state occurs

a simple birth-death chain, stationary of society j having a hegemony

$$\sigma_j = \frac{1}{1 + (L-2)\epsilon^{\rho_{-j}} + \epsilon^{\rho_{-j} - \rho_j}}$$

average frequency of time the system spends in hegemony:

**Theorem:** If  $A_0 \ge La_2^O/(\underline{\phi} - 1)$  the distribution over states is uniform regardless of  $\epsilon$ . If  $A_0 < La_2^O/(\underline{\phi} - 1)$  then as  $\epsilon \to 0$  we have  $\sigma_1 + \sigma_2 \to 1$ If  $a_2^O > a_1^O$  then in addition  $\sigma_2 \to 1$  and  $\sigma_1 \to 0$ . For fixed  $\epsilon > 0$  time spent in hegemony  $\sigma_1 + \sigma_2$  declines with outside influence  $A_0$  and converges to 2/L.

with strong outsiders there is no tendency towards hegemony, with weak outsiders there is and it is a hegemony of the stronger state.

#### **Generalized Model**

an arbitrary finite list of societies j = 1, ..., Msociety j has a set of players  $i = 1, 2, ..., N_j$ each player has a finite set of actions  $a_{ij} \in A_{ij}$ do not explicitly model utility and incentive constraints assume for each society a set of equilibrium profiles  $E_j \subset A_j$ allow the possibility that  $E_j$  is empty a map from profiles to state power:  $\gamma_j : A_j \to \Re_+$ 

## **Evolutionary Dynamics**

at a moment of time t = 1, 2, ... society j plays an action profile  $a_{jt}$  and controls an integral amount of land  $L_{jt}$  where  $\sum_{j=1}^{M} L_{jt} = L$ 

if  $L_{jt} > 0$  we refer to a society as active, otherwise it is inactive drop assumption that action profiles constrained to lie in  $E_j$ learning process by which individuals modify their actions and expectations over time

## What is a Steady State of the Learning Process?

players should expect that today will be the same as yesterday

given that expectation, it should be optimal to play the same way as yesterday

so: yesterday should be an equilibrium, and that equilibrium should be expected to recur today

learning says that the expectation that today should be the same as yesterday should be based on having observed that in the past this has been true

not yet in a steady state but yesterday was an equilibrium so that  $a_{jt-1} \in E_j$  and today is the same as yesterday so that  $a_{jt} = a_{jt-1}$ 

simple model of learning assert that there is a chance  $1 > \psi_j > 0$  that expectations of tomorrow are that it will be the same as today

## **Stability of a Society**

state variable  $\theta_{jt}$  takes on two values, 1 for steady state expectations and 0 otherwise; when  $\theta_{jt} = 1$  we say that society *j* is *stable* 

 $a_{jt} \notin E_j$  then necessarily  $\theta_{jt} = 0$ 

 $a_{jt} \in E_j$  and  $\theta_{jt} = 1$  then  $a_{jt+1} = a_{jt}$  and if  $L_{jt+1} > 0$  then that is, once  $\theta_{jt+1} = \theta_{jt} = 1$  an active society achieves a steady state it stays there as long as it remains active.

unstable societies in which  $\theta_{jt} = 0$  have transition function  $P(a_{jt+1}|a_{jt}) > 0$  putting positive weight on all profiles. when people are unsure about the future there is a degree of randomness in their behavior - charismatic leaders may arise, populist nonsense may be believed and so forth

a simplified version of Foster and Young

## **Inactive Societies**

unstable

when the enter they represent "new" or "trial" institutions

people may also experiment with existing institutions but different profiles

two societies j, j' use identical institutions if  $A_j = A_{j'}, E_j = E_{j'}$  and  $\gamma_j = \gamma_{j'}$ 

for every society j there exists a society  $j' \neq j$  with identical institutions

#### **Markov Process**

overall state vector at time t is  $s_t = \{a_{jt}, L_{jt}, \theta_{jt}\}_{j=1}^J \in S$ , where  $b_{jt}$  is constrained to be 0 when either  $L_{jt} = 0$  or  $a_{jt} \notin E_j$ 

evolves according to Markov process  $M(\epsilon)$ 

must indicate how land is gained and lost.

#### **Conflict Resolution Function**

continue to assume that at most one unit of land changes hands in any given period

aggregate state power:  $\Gamma_{jt} = L_{jt}\gamma_{jt}$ 

probability society j is disrupted and loses a unit of land

 $\pi_{jt} = \pi(\theta_{jt}, \Gamma_{jt}, \Gamma_{-jt})$ [note that since only one unit of land can change hands we must have  $\sum_{j=1}^{M} \pi_{jt} \leq 1$  and the shocks must be correlated

unit of land that lost is gained by a society chosen randomly according to the function  $\lambda(k|j,\Gamma_t) > 0$  for  $k \neq j$  and  $\lambda(j|j,\Gamma_t) = 0$ .

## Resistance

 $\pi$  regular if the resistance  $r \equiv \lim_{\epsilon \to 0} \log \pi[\epsilon] / \log \epsilon$  exists and r = 0 implies  $\lim_{\epsilon \to 0} \pi[\epsilon] > 0$ 

appreciable probability means resistance of zero, otherwise negligible

## **Assumptions About Conflict**

- for  $\epsilon > 0$  we have  $\pi(\theta_j, \Gamma_j, \Gamma_{-j}) [> 0$
- symmetric in  $\Gamma_{-j}$ , the names of the societies do not matter, only their strength
- monotone: non-increasing in  $\Gamma_j$  and non-decreasing in  $\Gamma_{-j}$
- convex in  $\Gamma_{-j}$  meaning concentrated enemies are more dangerous than divided ones
- an unstable society always has an appreciable chance of losing land:  $\pi(0, \Gamma_j, \Gamma_{-j})[\epsilon] > 0$  is independent of  $\epsilon$

may wish to experiment with institutions as well as profiles when unstable

#### **Case of a Single Opponent**

suppose except for a single  $k \neq j$  all the components of  $\Gamma_{-j}$  are zero then resistance is given by

 $r(1,\Gamma_j,\Gamma_{-j}) = q\left(\frac{A_0+\Gamma_j}{A_0+\Gamma_k}\right)$ 

where for some  $\underline{\phi} > 1$  we have  $q(\phi) = 0$  for  $\phi \leq \underline{\phi}$  and  $q(\phi)$  strictly increasing for  $\phi \geq \underline{\phi}$ 

## Hegemonic Classes

fully specified  $M(\epsilon)$  on state space S

identify certain classes of states as hegemonic

hegemony  $s_t$  at  $(j, a_j)$  means  $a_{jt} = a_j \in E_j$ , that society j is stable,  $\theta_{jt} = 1$  and that society j has all the land  $L_{jt} = L$ 

assume that there is at least one hegemonic class ( $E_j$  is nonempty for at least one j)

for a hegemonic class define  $\Gamma(s_t) = \Gamma_j(a_j)$  to be the state power of the hegemonic society

#### **Characterization of the Stationary Distribution**

stationary distribution  $\mu(\epsilon)$  of the Markov processes  $M(\epsilon)$ 

**Main Theorem:** For  $\epsilon > 0$  there is a unique  $\mu(\epsilon)$  that places positive weight on all states. As  $\epsilon \to 0$  there is a unique limit  $\mu$ . There is a critical value of  $\underline{A}_0 > 0$ . If  $A_0 > \underline{A}_0$  then  $\mu$  places positive weight on all states. If  $A_0 \leq \underline{A}_0$  then  $\mu$  places weight only on hegemonic classes that have maximal state power within the class of hegemonic classes.

## **Conclusion**

- tendency towards hegemony when outside forces are weak but less so when they are strong
- these hegemonies tend to maximize state power and that this results in inefficiently high exclusiveness which in turn determines inefficiently high extractiveness, that is high taxes, high income for state officials, low income for producers, and low welfare

## The Role of Luck

- dynamics driven by "luck"
- to successfully overcome a large powerful hegemonic society requires a considerable amount of luck
- the larger and more powerful the hegemonic society is, the more luck is required, and so the more persistent it is likely to be.
- strong outside influences to support the rebels less luck is required

## Short Lived Empires

intuition for short-lived empires of Alexander the Great, Ghengis Khan or Tamurlane

- best kind of luck to have in order to successfully overwhelm a powerful neighbor:
- a strong military organization, good technology and charismatic and brilliant leader
- even better luck: the leader convinces followers to set aside their incentive constraints
- won't last long eventually warriors or their descendants will prefer to follow their incentives and consume "jewelry" rather than "swords"
- can last long enough to conquer the relevant world

the key role of "barbarian hordes" in computing least resistance paths in the proof of our main theorem

# **Speculation**

- Hong Kong and Singapore: libertarian success stories of Milton Friedman protected from outside influence
- do small geographically protected areas have a broader range of social arrangements - both efficient and inefficient - than smaller areas? New Guinea may be a case in point
- Democracy and military spending: between welfare maximization and state power maximization theory predicts positive relationship between exclusiveness and state power. robust finding in the empirical political science literature that democracies spend less than autocracies on defense
- Hoffman Rosenthal: transition from absolute to constitutional monarchy in Europe determined by the higher tax revenue to be employed for military purposes which a parliament could generate

in our model if technological change increases the efficiency of tax collection  $\tau$  in which case it will reduce the optimal degree of exclusiveness

## **Even More Speculation**

Nationalism: add dimension in which institutions may differ in the extent to which tax revenue is checked in being used as external state power (Japan)

include another multiplier "nationalism" which converts portion of tax revenue devoted to state power to actual (external) state power

no implication for welfare

state power is maximized when coefficient of nationalism is one

## **Current Affairs**

- most modern institutions very recent post WWII
- exception is the U.S. has high level of military expenditure together with hegemony over North American continent for 237 years
- ocean barriers between America and Eurasia still substantial unlikely U.S. will establish hegemony there or vice versa
- will U.S. play in Eurasia the role of England in continental Europe of preventing hegemony and preserving competition?